



BOAT SALES
LAKELAND LEISURE ESTATES

TERMS AND CONDITIONS



OUR STANDARD BROKERAGE PACKAGE INCLUDES:

Comprehensive valuation

3 months free mooring whilst your boat is on brokerage, provided we remain satisfied that the asking price is realistic (T&C's apply)

Internal and external photographs

Website listing on lakelandleisureboatsales.co.uk

Website listing on apolloduck.com

Facebook and Instagram social media coverage

Published brokerage features in Towpath Talk

Regular updates and feedback through to completion of sale

Colour printed sales sheets

Competitive commission rates

Accompanied viewings

The buyer of your boat is offered a priority mooring with Lakeland Leisure Estates

ADDITIONAL EXTRAS:

Trade plates for the time your boat remains on brokerage £150+VAT

Professional digital 360-degree virtual tour of your boat £99+VAT

Internal valet from £25+VAT (please enquire to receive a personalised quote)

External wash from £25+VAT (please enquire to receive a personalised quote)



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If your boat is moored at our marina and you wish to sell it through our brokerage, you must give 90 days' notice of termination of mooring, as set in the terms and conditions of your mooring agreement.

When the notice period has expired, boats on our brokerage are moored free of charge for an additional 90 days provided we remain satisfied that the offer price is realistic.

The 90 days free mooring also applies if your boat is brought into the marina for the sole purpose of selling through our brokerage.

Should you wish us to advertise at a price higher than the broker feels is realistic, you can do so if you continue to pay/start to pay your mooring fees.

Please note that the free mooring offer only applies if the boat is vacated and not in use.

Should your boat be withdrawn from sale prior to a buyer being found, storage/mooring charges will be charged for any period that the boat has been on free mooring. This fee will be charged pro rata at the standard quarterly rate applicable for the boat's length. This must be paid before the boat is removed from the marina. If a buyer has not been found within the 90-day free mooring period, we will continue to promote the boat for sale however mooring fees will apply until the boat is sold.

Boats may not be sold privately whilst moored at the marina. If you advertise your boat privately you may be asked to leave the marina. If you sell your boat privately from the marina, the company will seek to recover a commission fee of 6% plus VAT from the sale price of your boat.

You appoint Lakeland Leisure Estates Ltd as the sole agent to assist you in selling your boat. All negotiations with regard to the sale of your boat will be conducted through us. You shall not advertise the boat privately. No for sale signs are to be displayed on your boat whilst in the marina. This is for your security.

You acknowledge and accept that we will charge you commission at the rate of 6% plus VAT of the sale price of your boat (minimum fee £1250+VAT).

All boats put up for sale will be subject to a £50 administration/valuation fee which will be refunded upon completion of the sale. If you require a valuation only a fee of £50 is charged.

If your boat is sold "subject to survey" it is your responsibility to arrange for the boat to be taken to the place where the boat will be surveyed and brought back to the marina post survey.

All other costs, including the survey itself and drydock/lift out, lie with the buyer.

We shall reserve the right to enter your boat for the purpose of promoting its sale.



No person wishing to view your boat will be permitted to enter your boat unattended and will be escorted at all times by a member of staff.

Whilst on brokerage, your boat must be insured and hold a current Boat Safety Certificate. We will require a copy for our records.

Upon completion of the sale we will deduct from the sale price:

- (i) any amounts due to us as shown on our Rent Ledger (e.g. outstanding mooring fees)
- (ii) our commission of 6% of the sale price plus VAT or the minimum fee plus VAT, whichever is the higher amount) and
- (iii) any amounts due to the Finance Company under the Hire Purchase Agreement. We will pay the amount of deductions in this respect to the Finance Company. We will then forward the balance to you (plus the £50 admin fee) within 7 working days of our receipt of the purchaser's payment in full for your boat.

Responsibility for maintaining, winterising and adequately securing the boat lies with you until the sale is completed.

Any items on board will be deemed to be included in the sale unless previously stated in writing or listed on the private sale agreement.

If you are not staying aboard while the boat is for sale, your boat must be clear of all items not included in the sale before the boat is placed on brokerage.

You agree to do a full handover with the purchaser of your boat to ensure they know how to use it after completion.

Please note, if you opt for any sales package upgrades and remove your boat from brokerage before a buyer is found you will still be liable to pay any additional fee's incurred in relation to extra sales activity.